

5-10-2010

Dave Perkins
Classic Air Conditioning Inc.
3825 Julington Creek Rd. Suite 1
Jacksonville FL 32223

Dear Dave,

It is not often that folks go out of their way to say how pleased they are with a product, person, or company. More often than not people are more prone to point out the negativities. I recently had the Bryant Evolution system installed in my home. My wife and I wanted a two stage system because of its ability to remove humidity and save energy by running in the first stage running on lower amperage the majority of the time. I had some concerns that the three ton system was too large for our home and could cause short staging and therefore increasing the humidity level. Our previous system was a two and a half ton system and the Bryant Evolution only comes in full ton sized.

I got several quotes from various companies and was more confused than ever. I had recommendations for two ton, two and a half tons, and three ton systems. Several did load calculations that supported their recommendations. I turned to the internet to become more informed and was inundated with information and opinions. In addition I became very frustrated by the belligerent condescending tone of the way many of the so called professionals responded.

Dave went out of his way to answer all my questions and make me feel comfortable with my final decision. Over a two week period Dave spent several hours with me discussing my concerns. We decide to go with the three ton Bryant system and it is working just as Dave said it would. It is removing the humidity impeccably without short staging.

The thing that is even more impressive about Dave and Classic Air Conditioning is they never had a chance at my business because they are located over 500 miles away. They are educated, informed, and passionate about what they do. That is the reason why I am writing this letter. If you are in the Jacksonville area please do not hesitate to give Classic Air Conditioning a call. You will not be disappointed.

Best Regards,

Guy Williamson
Cedar Point NC